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CURRICULUM VITAE: Dennis J Snower

Address

Office

Global Solutions Initiative Foundation gGmbH
Friedrichstraße 194 - 199
10117 Berlin
Germany
Tel: +49 172 94 35 591
E-mail: dennisnower@ifw-kiel.de
Homepage: <http://www.ifw-kiel.de/experts/ifw/dennis-j-snower/>

Personal

Date of Birth: 14 October, 1950
Marital status: married, two children
Citizenship: USA, Germany

Fields of Specialization

Macroeconomic theory, unemployment, inflation, macro fluctuations, macroeconomic policy.
Labor economics, wage and employment determination, employment policies.
Organizational change, theory of the firm, organization of work.
Microeconomic theory, information theory, imperfect competition, industrial organization, public economics.
Motivation economics, caring economics, economics and psychology, behavioral economics.

Selected Current Professional Affiliations

President Emeritus, Institut für Weltwirtschaft (Kiel Institute for the World Economy), Kiel
Professor of Economics, Christian-Albrechts University, Kiel
President, Global Solutions Foundation
Senior Research Fellow, Blavatnik School of Governance, Oxford University
Non-Resident Research Fellow, Brookings Institution
Senior Associate Fellow, Institute for New Economic Thinking, Oxford
Visiting Professor, University College London
Visiting Professor, Birkbeck College, London
Scientific Advisory Board, Institute for Advanced Studies, Vienna
Scientific Advisory Board, Potsdam-Institute for Climate Impact Research
Fellow, IZA (Institute for the Future of Work), Bonn
Fellow, CEPR (Centre for Economic Policy Research), London
Fellow, CESifo

PROFESSIONAL BACKGROUND

Education

New College, Oxford University, 1968-71: BA 1971.

Princeton University, 1971-75: MA, 1973; PhD, 1975.

Employment Record

| | |
|--------------|--|
| 1974-1975 | Teaching Assistant, Princeton University |
| 1975-1979 | Assistant Professor, University of Maryland |
| 1979-1981 | Assistant Professor, Institute of Advanced Studies, Vienna |
| 1980-1983 | Lecturer, Birkbeck College, University of London |
| 1983-1988 | Reader, Birkbeck College, University of London |
| 1989-2004 | Professor of Economics, Birkbeck College, University of London |
| 1992-1994 | Chairman, Department of Economics, Birkbeck College |
| 1998-1999 | Program Director, Human Resources, CEPR, London |
| 1998-1999 | Program Director, Public Policy, CEPR, London |
| 1999-2004 | Program Director, Labor Markets and Institutions, IZA, Bonn |
| 2004 | Program Director, Labor Markets and Institutions, IZA, Bonn |
| 2004- 2019 | Professor of Economics, Christian-Albrechts-University, Kiel |
| 2004- 2019 | President, Institut für Weltwirtschaft (Institute for the World Economy), Kiel |
| 2018-present | Visiting Professor, University College London |
| 2018-present | Visiting Professor, Birkbeck College, University of London |
| 2018-present | President, Global Solutions Initiative |
| 2018-present | Non-resident Fellow, Brookings |
| 2019 onwards | Senior Professor, Hertie School of Governance |

Other Professional Experience

| | |
|----------------|--|
| 1975-78 | Institute of Advanced Studies, Vienna, Austria (summers) |
| 1988, 1990 | Institute of Advanced Studies, Vienna, Austria (springs) |
| 1983-89 | Visiting Professor, Institute for International Economic Studies, University of Stockholm, Stockholm, Sweden (approx. 1 month per year) |
| 1989 | Visiting Professor, Department of Economics, European University Institute, San Domenico di Fiesole, Italy (autumn) |
| 1985 - present | Research Fellow, CEPR, London |
| 1991 | Visiting Full Professor, Department of Economics, Columbia University, New York (autumn) |
| 1992 | Visiting Full Professor, Department of Economics, Dartmouth College, New Hampshire (summer) |
| 1993-97 | Core Member, Panel of Experts, Labor Market, HM Treasury |
| 1996 | Max Bogen Distinguished Visiting Professor, Department of Economics, Hebrew University of Jerusalem (autumn) |
| 1999 | Visiting Professor, European Commission, Directorate General II (spring) |

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| 2000 | Visiting Professor, Department of Economics, University of Tel Aviv (April) |
| 2002 | Visiting Professor, Institute for Advanced Studies, Vienna, Austria (September) |
| 2003 | Visiting Expert, European Central Bank, Directorate General Research (summer) |

Teaching Experience

Social and Behavioral (graduate)
 Macroeconomics (graduate and undergraduate)
 Microeconomics (graduate and undergraduate)
 Labor economics (graduate and undergraduate)
 Monetary economics (graduate and undergraduate)
 Public Policy (graduate and undergraduate)
 International economics (graduate and undergraduate)
 Economics of information (graduate)
 Environmental economics (graduate)

PUBLICATIONS: ARTICLES

Macroeconomics

- “Job turnover, trend growth and the long-run Phillips curve”, with Mewael F. Tesfaselassie, *Macroeconomic Dynamics*, 2017, 21 (4), 835-861.
https://www.researchgate.net/publication/300084975_Job_turnover_trend_growth_and_the_long-run_Phillips_curve
- “Quadratic Labor Adjustment Costs and the New-Keynesian Model”, with Wolfgang Lechthaler, *Macroeconomic Dynamics*, 2013, 17 (2), 464-475.
<https://econpapers.repec.org/paper/zbwifwkwp/1453.htm>
- “Phillips Curves and Unemployment Dynamics: A Critique and a Holistic Perspective”, with Marika Karanassou and Hector Sala, *Journal of Economic Surveys*, 2010, 24(1), 1-51.
<http://anon-ftp.iza.org/dp2265.pdf>
- “Monetary Persistence and the Labor Market: A New Perspective”, with Wolfgang Lechthaler and Christian Merkl, *Journal of Economic Dynamics & Control*, 2010, 34 (5), 968-983.
<http://hdl.handle.net/10419/30747>
- “Monetary Persistence, Imperfect Competition and Staggering Complementarities”, with Christian Merkl, *Macroeconomic Dynamics*, 2009, 13 (1), 81 - 106 <http://ftp.iza.org/dp3033.pdf>
- “Increasing Returns to Scale and the Long-Run Phillips Curve”, with Andrea Vaona, *Economic Letters*, 2008, 100 (1), 83-86. <http://hdl.handle.net/10419/3818>
- “Long-Run Inflation-Unemployment Dynamics: The Spanish Phillips Curve and Economic Policy”, with Marika Karanassou and Hector Sala, *Journal of Policy Modeling*, 2008, 30(2), 279-300.
<http://hdl.handle.net/10419/130552>
- “A Reappraisal of the Inflation-Unemployment Tradeoff”, with Marika Karanassou and Hector Sala, *European Journal of Political Economy*, 2005, 21(1), 1-32. <http://anon-ftp.iza.org/dp636.pdf>
- “The European Phillips Curve: Does the NAIRU Exist?”, with Marika Karanassou and Hector Sala, *Applied Economics Quarterly*, 2003, 49(2), 93-121.
<https://ideas.repec.org/p/iza/izadps/dp876.html>

- “The Real Effects of Money Growth in Dynamic General Equilibrium”, with Liam Graham, 2003. <https://ideas.repec.org/p/ecb/ecbwps/2004412.html>
- “An Anatomy of the Phillips Curve”, with Marika Karanassou and Hector Sala, 2002, *CEPR DP 3781, IZA DP 635*. <https://ideas.repec.org/p/iza/izadps/dp635.html>
- “Return of the Long-Run Phillips Curve”, with Liam Graham, 2002, *CEPR DP 3691, IZA DP 646*. <http://anon-ftp.iza.org/dp646.pdf>
- “Price Dynamics and Production Lags”, with Assar Lindbeck, *American Economic Review*, May, 1999, 89(2), 81-88. <https://econpapers.repec.org/RePEc:hhs:iuiwop:0451>
- “Causes of Changing Earnings Inequality”, in *Income Inequality: Issues and Policy Options*, Federal Reserve Bank of Kansas City, 1999. <https://www.econstor.eu/handle/10419/2240>
- “How are Product Demand Changes Transmitted to the Labor Market?”, with Assar Lindbeck, *Economic Journal*, 1994, 104 (423), 386-398; <http://hdl.handle.net/10419/1200>
reprinted in: *Readings in Macroeconomics*, ed. by Tim Jenkinson, Oxford: Oxford University Press, 1996.
- “Rational Expectations, Non-linearities and the Effectiveness of Monetary Policy”, *Oxford Economic Papers*, 1984, 36, 177-199. <http://irihs.ihs.ac.at/150/>
- “Imperfect Competition, Underemployment and Crowding Out”, *Oxford Economic Papers*, 1983, 35, 245-70; <http://hdl.handle.net/10419/434>
reprinted in: *The Causes of Unemployment*, ed. by C.A. Greenhalgh, R.R.G. Layard and A.J. Oswald, Oxford: Oxford University Press, 1983;
reprinted in: *Macroeconomics and Imperfect Competition*, ed. by Jean-Pascal Bénassy, Edward Elgar, 1995;
reprinted in: *The International Library of Critical Writings in Macroeconomics and Imperfect Competition*, ed. by Jean-Pascal Bénassy, Edward Elgar, 1995.
- “Economic Planning and Intersectoral Fiscal Policies”, *Journal of Economic Issues*, 1980, 14(2), June. <http://irihs.ihs.ac.at/id/eprint/149>

Social and Behavioral Economics

- “A theory of price adjustment under loss aversion“, with Steffen Ahrens and Inske Pirschel, *Journal of Economic Behavior and Organization*, 2017, 134, 78-95. <https://www.sciencedirect.com/science/article/pii/S0167268116302906>
- “Caring Cooperators and Powerful Punishers: Differential Effects of Induced Care and Power Motivation on Different Types of Economic Decision Making“, with G. Chierchia, F. H. Parianen Lesemann, M. Vogel and T. Singer, 2017, *Scientific Reports*, 7, doi:10.1038/s41598-017-11580-8. <https://www.nature.com/articles/s41598-017-11580-8>
- “Identity-Driven Cooperation versus Competition“, with Steven Bosworth, *American Economic Review, Papers and Proceedings*, 2016. <http://hdl.handle.net/10419/130402>

- “Bread and Bullets”, with George Akerlof, *Journal of Economic Behavior & Organization*, 2016, 126, 58-71. <https://www.sciencedirect.com/science/article/pii/S0167268115002887>
- “Cooperation, Motivation and Social Balance”, with Steven Bosworth and Tania Singer, *Journal of Economic Behavior and Organization*, 2016, 126, 72-94. <https://www.sciencedirect.com/science/article/pii/S0167268115003297>
- “Envy, Guilt, and the Phillips Curve”, with Steffen Ahrens, *Journal of Economic Behavior & Organization*, 2014, 99, 69-84. <https://econpapers.repec.org/RePEc:zbw:cauewp:201201>
- “Hyperbolic Discounting and Positive Optimal Inflation”, with Liam Graham, *Macroeconomic Dynamics*, 2013, 17 (3), 591-620. https://econpapers.repec.org/RePEc:ces:ceswps:_3464
- “Hyperbolic Discounting and the Phillips Curve”, with Liam Graham, *Journal of Money, Credit and Banking*, 2008, 40 (2-3), 427 – 448. <http://anon-ftp.iza.org/dp3477.pdf>

Employment and Unemployment

- “An Incentive Theory of Matching”, with Alessio Brown and Christian Merkl, *Macroeconomic Dynamics*, 2015, 19(3), 643-668. <http://anon-ftp.iza.org/dp4145.pdf>
- “The Minimum Wage from a Two-Sided Perspective”, with Brown, A., and C. Merkl, *Economics Letters*, 2014, 124 (3), 389-391. <https://www.sciencedirect.com/science/article/pii/S0165176514002316>
- “Comparing the Effectiveness of Employment Subsidies”, Brown, A., and C. Merkl, 2011, *Labour Economics*, Volume 18 (2), S. 168-179. <https://econpapers.repec.org/RePEc:iza:izadps:dp2835>
- “Institutions and Training Inequality”, with Wolfgang Lechthaler, *European Journal of Political Economy*, 28 (2012). 88-104. <https://econpapers.repec.org/RePEc:zbw:ifwkwp:1372>
- “Einstellungsgutscheine: Effektivität und Umsetzung”, with Alfred Boss, Alessio Brown and Christian Merkl, *Journal for Labour Market Research*, 2009, 42, 252-266. <http://hdl.handle.net/10419/158709>
- “The Evolution of Inflation and Unemployment: Explaining the Roaring Nineties”, with Marika Karanassou and Hector Sala, *Australian Economic Papers*, 2008, 47, 334-354. <https://www.econstor.eu/bitstream/10419/4105/1/dp2900.pdf>
- “East German Unemployment: The Myth of the Irrelevant Labor Market”, with Christian Merkl, 2008, *Journal of Post Keynesian Economics*, 2008, 31(1), 151-166. <https://econpapers.repec.org/RePEc:zbw:ifwkwp:1435>
- “Escaping the unemployment trap: The case of East Germany”, with Christian Merkl, *Journal of Comparative Economics*, 2008, 36 (4), 542-556. <https://www.sciencedirect.com/science/article/pii/S0147596708000450>
- “Mindestlöhne und Humankapital”, with Wolfgang Lechthaler, 2008, *ifo-Schnelldienst*. <http://hdl.handle.net/10419/4287>
- “The Macroeconomics of the Labor Market: Three Fundamental Views”, with Marika Karanassou and Hector Sala, *Portuguese Economic Journal*, 2007, 6 (3), 151 – 180. <https://ideas.repec.org/p/iza/izadps/dp2480.html>
- “Einstellungsgutscheine effektiver als Kombilöhne”, with Alessio Brown and Christian Merkl, *ifo Schnelldienst*, 2007, 60 (4), 37-41. <https://econpapers.repec.org/RePEc:zbw:ifwkwp:3966>

- “The Caring Hand that Cripples: The East German Labor Market after Reunification”, with Christian Merkl *American Economic Review*, May 2006, 375-382. <http://hdl.handle.net/10419/3828>
- “On-the-Job Learning and the Effects of Insider Power”, with Pilar Diaz-Vazquez, *Labour Economics*, 2006, 13, 317-341. <http://www.sciencedirect.com/science/article/pii/S0927537104001216>
- “On-the-Job Learning, Firing Costs, and Employment”, with Pilar Diaz Vazquez, *Contributions to Economic Analysis & Policy*, *Berkeley Electronic Press*, 2005, 4(1). <https://doi.org/10.2202/1538-0645.1237>
- “Labor Market Institutions and Macroeconomic Shocks”, with Yu-Fu Chen and Gylfi Zoega, *Review of Labour Economics & Industrial Relations*, 2003, 17(2), June, 247-271. <http://hdl.handle.net/10419/2850>
- “Unemployment Invariance”, with Marika Karanassou, *German Economic Review*, 2004, 5(3), Aug, 297-318. <https://econpapers.repec.org/paper/izaizadps/dp530.htm>
- “Unemployment in the European Union: A Dynamic Reappraisal”, with Marika Karanassou and Hector Sala, *Economic Modelling*, 2003, 20(2), 237-273. <https://www.sciencedirect.com/science/article/pii/S0264999302000536>
- “Adjustment Dynamics and the Natural Rate”, with Brian Henry and Marika Karanassou, *Oxford Economic Papers*, 2000, 52(1), 178-203. [https://www.jstor.org/stable/3488748?seq=1 - page_scan_tab_contents](https://www.jstor.org/stable/3488748?seq=1-page_scan_tab_contents)
- “How Labor Market Flexibility Affects Unemployment: Long-Term Implications of the Chain Reaction Theory”, with Marika Karanassou, *Economic Journal*, 1998, 108, May, 832-849. <http://hdl.handle.net/10419/2226>
- “Is the Natural Rate a Reference Point?”, with M. Karanassou, *European Economic Review*, 1997, 41, 559-569. <http://hdl.handle.net/10419/924>
- “Explaining the Movement of European Unemployment”, with Brian. Henry, in *Economic Policies and Unemployment Dynamics in Europe*, ed. by Brian Henry and Dennis J. Snower, Washington, D.C.: International Monetary Fund, 1996.
- “Why People Don't Find Work”, in *Is It Worth Working?* ed. by Alex Bryson and Stephen McKay, London: Policy Studies Institute, 1994. <http://hdl.handle.net/10419/1207>
- “The Extent of High Unemployment in OECD Countries: A Comment”, in *Reducing Unemployment: Current Issues and Policy Options*, Federal Reserve Bank of Kansas City, 1994, 41-48.
- “Explaining Disparities in European Unemployment Dynamics”, with Marika Karanassou, *Rivista di Politica Economica*, 1993, 11, Nov, 37-62. <http://hdl.handle.net/10419/1206>
- “Symmetric and Asymmetric Persistence of Labor Market Shocks”, with D. Begg, A. Lindbeck, and C. Martin, *Journal of the Japanese and International Economies*, 1989, 3(4), Dec, 554-577. <https://www.sciencedirect.com/science/article/pii/0889158389900178>
- “Explanations of Unemployment”, with Assar Lindbeck, *Oxford Review of Economic Policy*, 1985, 1(2), 34-59. <http://www.jstor.org/stable/23606140>

Public Policy

- “ The G20 at a crossroads: the future of global governance”, *Economics: The Open-Access, Open-Assessment E-Journal*, 2018, 12 (22), 1-12. <http://www.economics-ejournal.org/economics/journalarticles/2018-22>

- “Beyond capital and wealth”, *Economics: The Open-Access, Open-Assessment E-Journal*, 2018, 12 (21), 1-10. http://dx.doi.org/10.5018/economics-ejournal.ja.2018-21_
- “Globalization and the Welfare State: A Review of Hans-Werner Sinn’s: Can Germany be Saved?“, with Alessio Brown and Christian Merkl, *Journal of Economic Literature*, 2009, 47, 136-158. <https://www.researchgate.net/publication/227356019>
- “Unemployment Accounts and Employment Incentives“, Alessio Brown and J. Michael Orszag, *European Journal of Political Economy*, 2008, 24(3), 587-604. <https://www.sciencedirect.com/science/article/pii/S0176268008000487>
- “Minimum Wages and Training,“, with Wolfgang Lechthaler, *Labour Economics*, 2008, 15, 1223-1237. https://econpapers.repec.org/article/eeelabeco/v_3a15_3ay_3a2008_3ai_3a6_3ap_3a1223-1237.htm
- „Beschäftigungskonten für Deutschland“, with Alfred Boss and Alessio Brown, *Perspektiven der Wirtschaftspolitik*, 2008, 9(2), 139-155. <https://www.econstor.eu/handle/10419/130545/>
- “How Should Disability Benefits Be Structured?“, in *Transforming Disability Welfare Policies*, ed. by Bernd Marin, Christopher Prinz, and Monika Queisser, Ashgate, 2004, 247-253.
- “Designing Employment Subsidies“, with J. Michael Orszag, *Labour Economics*, 2003, 10(5), October, 557-572.
- “Health Accounts and Other Welfare Accounts“, with Stefan Folster, Robert Gidehag, and J. Michael Orszag, *Journal for Institutional Comparisons*, 2003, 1(3), 9-14.
- “Assessing Welfare Accounts“, with Stefan Folster, Robert Gidehag, and J. Michael Orszag, *Alternatives for Welfare Policy: Coping with Internationalisation and Demographic Change*, ed. by Torben Andersen and Per Molander, Cambridge: Cambridge University Press, 2003, p. 255-275. <https://www.researchgate.net/publication/45124352>
- “Incapacity Benefits and Employment Policy“, with J. Michael Orszag, *Labour Economics*, 2002, 9(5), 631-641. <https://www.sciencedirect.com/science/article/abs/pii/S0927537102000507>
- “The Effectiveness of Employment Vouchers: A Simple Approach“, with J. Michael Orszag, *German Economic Review*, 2000, 1(4), 385-419. https://works.bepress.com/dennis_snowe/15/
- “Creating Employment Incentives“, in *Innovative Employment Initiatives*, ed. with Bernd Marin and Daniele Meulders, Ashgate, 2000. <https://www.econstor.eu/handle/10419/3409>
- “Privatización de los sistemas de prestación de subsidios y servicios en el mercado laboral“, in *Las Estructuras del Bienestar en Europa*, ed. by Santiago Muñoz Machado, José Luis García Delgado, and Luis González Seara, Escuela Libre Editorial, 2000, 625-656.
- “Revenue-Sharing Subsidies as Employment Policy“, in *Employment Policy in Transition: The Lessons of German Integration for the Labor Market* ed. with Regina Riphahn and Klaus Zimmermann, Berlin: Springer, 2000. <https://www.econstor.eu/handle/10419/1194>
- “Youth Unemployment and Government Policy“, with J. Michael Orszag, *Journal of Population Economics*, 1999, 12(2), 197-213. <http://hdl.handle.net/10419/976>
- “A Manifesto on Unemployment in the European Union“, by Jean-Paul Fitoussi, Franco Modigliani, Beniamino Moro, Dennis J. Snower, and Robert Solow, *Banco Nazionale del Lavoro Quarterly Review*, 1998, 206, Sep, 1-35. https://works.bepress.com/dennis_snowe/27/
- “Anatomy of Policy Complementarities“, with Mike Orszag, *Swedish Economic Policy Review*, 1998, 5(2), 303-345. <http://hdl.handle.net/10419/1043>

- “The Socio-Economic Framework for Competitiveness”, in *Future Competitiveness of Europe*, ed. by Patrick Darlap and Heinz Handler, European Academy of Excellence, Vienna, 1998.
- “A Continuum Approach to Unemployment Policy”, with J. Michael Orszag, in *Contemporary Economic Issues: Macroeconomics and Finance*, ed. by Holger C. Wolf, London: Macmillan, 1998, 157-169.
- “Policy Complementarities: The Case for Fundamental Labor Market Reform”, with David T. Coe, *IMF Staff Papers*, 1997, 44(1), March, 1-35. https://works.bepress.com/dennis_snowier/31/
- “Expanding the Welfare System”, with J. Mike Orszag, *European Economy*, 1997, 4, 101-118. <http://hdl.handle.net/10419/2093>
- “Challenges to Social Cohesion and Approaches to Policy Reform”, in *Societal Cohesion and the Globalising Economy* with W. Michalski, R. Lawrence, H. Lepage, and C. Offe, OECD, 1997, 39-60. <http://hdl.handle.net/10419/1953>
- “Does the Free Market Produce Enough Skills?”, with Alison Booth, in *Acquiring Skills*, ed. with Alison Booth, Cambridge: Cambridge University Press, 1996, 1-16.
- “The Low-Skill, Bad-Job Trap”, in *Acquiring Skills* ed. with Alison Booth, Cambridge: Cambridge University Press, 1996, 109-124. <http://hdl.handle.net/10419/1217>
- “The Gathering Storm: Unemployment and Mismatch in an Integrated Europe”, in *Social Protection and the European Economic and Monetary Union*, ed. by Jozef Pacolet, Avebury, 1996, 109-122.
- “Government Policy to Promote the Acquisition of Skills”, in *Acquiring Skills* ed. with Alison Booth, Cambridge: Cambridge University Press, 1996, 335-349.
- “The Simple Economics of Benefit Transfers”, in *Unemployment Policy* ed. with Guillermo de la Dehesa, Cambridge University Press, 1996, 163-198.
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- “The Modern Welfare State: Problems and Suggested Reforms”, *Empirica*, 1996, 23(3), 207-226.
- “Unemployment Benefits: An Assessment of Proposals for Reform”, *International Labour Review*, 1995, 134 (4-5), 625-647.
- “Evaluating Unemployment Policies: What Do the Underlying Theories Tell Us?”, *Oxford Review of Economic Policy*, 1995, 11(1), 110-135; <http://hdl.handle.net/10419/1037>
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- “What is the Domain of the Welfare State?”, *Rivista di Politica Economica*, 1994, 9, 13-40;
Italian translation: “I Problemi del Welfare State”, *Rivista di Politica Economica*, 1994, 11(3), Nov., 13-42.
- “Converting Unemployment Benefits into Employment Subsidies”, *American Economic Review*, 1994, 84(2), 65-70. <http://hdl.handle.net/10419/1213>
- “The Future of the Welfare State”, *Economic Journal*, 1993, 103, May, 700-717.

The Insider-Outsider Theory

- “Can Insider Power Affect Employment?”, with Pilar Diaz-Vazquez, *German Economic Review*, 2003, 4(2), 139-150. <http://hdl.handle.net/10419/2992>

- "Insiders versus Outsiders", with Assar Lindbeck, *Journal of Economic Perspectives*, 2001, 15(1), Winter, 165-188. <https://www.researchgate.net/publication/4730239>
- "Insider-Outsider Relations and the Distribution of Income", *Wirtschaft und Gesellschaft*, 1993, 19(4), 461-469.
- "Interactions between the Efficiency Wage and Insider-Outsider Theory", with Assar Lindbeck, *Economics Letters*, 1991, 37(2), Oct., 193-6. <http://www.diva-portal.org/smash/get/diva2:337728/FULLTEXT01.pdf>
- "Demand- and Supply-side Policies and Unemployment: Policy Implications of the Insider-Outsider Approach", *Scandinavian Journal of Economics*, 1990, 92(2), June, 279-305. <http://hdl.handle.net/10419/1122>
- "Do Cooperation and Harassment Explain Involuntary Unemployment?", with Assar Lindbeck, *American Economic Review*, 1990, 80(3), June, 167-188. <http://hdl.handle.net/10419/1149>
- "Job Security, Employment and Wages: Comment", *European Economic Review*, 1990, 34(4), June, 881-886.
- "Inter-industry Wage Structure and the Power of Incumbent Workers", with Assar Lindbeck, in *Labour Relations and Economic Performance*, ed. by Renato Brunetta and Carlo Dell'Aringa, London: Macmillan Press, 1990, 378-390. <http://hdl.handle.net/10419/530>
- "Macroeconomic Policy and Insider Power", with Assar Lindbeck, *American Economic Review*, 1989, 79(2), 370-376. <http://hdl.handle.net/10419/531>
- "Job Security, Work Incentives and Unemployment", with Assar Lindbeck, *Scandinavian Journal of Economics*, 1988, 90(4), 454-474;
reprinted in *Information and Incentives in Organizations*, ed. by Seppo Honkapohja, Oxford: Basil Blackwell, 1989, 191-212.
- "Long-term Unemployment and Macroeconomic Policy", with Assar Lindbeck, *American Economic Review*, 1988, 78(2), 38-43. <http://hdl.handle.net/10419/1132>
- "Cooperation, Harassment and Involuntary Unemployment: Reply", with Assar Lindbeck, *American Economic Review*, 1988, 78(1), March, 167-188;
reprinted in: *Implicit Contract Theory*, ed. by Sherwin Rosen, Edwin A. and Betty L. Bergman, Edward Elgar, 1995;
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reprinted in: *The Economics of Unemployment*, ed. by P.N. Junankar, Edward Elgar, *International Library of Critical Writings in Economics*, 2000.
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- "Strike and Lock-out Threats and Fiscal Policy", with Assar Lindbeck, *Oxford Economic Papers*, 1987, 39, Dec., 760-84.
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- "Efficiency Wages versus Insiders and Outsiders", with Assar Lindbeck, *European Economic Review*, 1987, 31, Feb., 407-16. <http://hdl.handle.net/10419/1101>
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“Union Activity, Unemployment Persistence and Wage-Employment Ratchets”, with Assar Lindbeck, *European Economic Review*, 1987, 31, Feb, 157-67;

reprinted in: *Unemployment, Hysteresis, and the Natural Rate Hypothesis*, ed. by Rod Cross, Oxford: Blackwell, 1988.

“Wage Setting, Unemployment and Insider-Outsider Relations”, with Assar Lindbeck, *American Economic Review*, 1986, 76(2), 235-9. <http://hdl.handle.net/10419/433>

“Wage Rigidity, Union Activity and Unemployment”, with Assar Lindbeck, in *Wage Rigidity and Unemployment*, ed. by W Beckerman, Duckworth and Johns Hopkins Press, 1986.

“Insiders and Outsiders in Wage Determination: a Comment on Robert M. Solow”, *Scandinavian Journal of Economics*, 1985, 87(2), 432-35;

reprinted in: *Trade Unions, Wage Formation and Macroeconomic Stability*, ed. by L. Calmfors and H Horn, London: Macmillan, 1986.

The Organization of Work

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