

CURRICULUM VITAE DR. LENA MAREIKE DETLEFSEN

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RESEARCH INTERESTS

Behavioral and Experimental Economics, Migration Economics

PROFESSIONAL EXPERIENCE (PARENTAL LEAVE IN 2016 & 2020& 2021 (2 CHILDREN))

11/2018-today	Postdoctoral Researcher, Research Center "Global Cooperation and Social Cohesion"
01/2023-today	Postdoctoral Researcher, Research Center "Poverty Reduction, Equity, and Development" Projects: How migration decisions are made: diverse aspirations, trajectories, and policy effects (DYNAMIG) & The Senegal Migration Panel: Understanding Mobility in a Climate-Stressed Population(SMP), Kiel Institute for World Economy
01/2020-12/2022	Postdoctoral Researcher, Research Center "Poverty Reduction, Equity, and Development" Projects: Mercator Dialogue on Asylum and Migration (Medam) & IT Tools and Methods for Managing Migration Flows (ITFLOWS), Kiel Institute for World Economy
10/2021-07/2022	Interims Professor for Economics of Ethics, University of Kiel
07/2019 – 04/2020	Deputy Head of the Research Center "Social and Behavioral Approaches to Global Problems", Kiel Institute for the World Economy
04/2017-10/2018	Junior Researcher, Kiel Institute for World Economy
07/2011-03/2018	Research Assistant, Chairs of Public Economics, Social Policy and Health Economics, Prof. Ulrich Schmidt, University of Kiel

EDUCATION

10/2011-10/2018	Doctoral Programme "Quantitative Economics" at CAU Kiel Dissertation Topic: Explaining inequality in economic outcomes: An empirical and experimental approach ("Summa cum laude") Advisors: Prof. Dr. Ulrich Schmidt and Prof. Dennis J. Snower, Ph.D.
05/2017	Visiting researcher, Choice Lab, Nhh Norwegian School of Economics, Bergen
07/2011	Diploma in Quantitative Economics, CAU Kiel Thesis Title: Income Mobility -Does the Accounting Period Matter?
09/2007-06/2008	Studies (ERASMUS), University Lille 1
10/2005-07/2011	Studies in Quantitative Economics, CAU Kiel

RESEARCH GRANTS AND AWARDS

2023-2025	SMP-The Senegal Migration Panel: Understanding Mobility in a Climate-Stressed Population, Leibniz Collaborative Excellence, Role: Work package lead
2023-2025	DYNAMIG - How migration decisions are made: diverse aspirations, trajectories, and policy effects, Funding line: HORIZON-CL2-2022-TRANSFORMATIONS-01-04: Decision-making processes of (aspiring) migrants Role: Work package lead
2019	Conference funding "14 th Nordic Conference on Behavioral and Experimental Economics", City of Kiel (4,600€) DFG- Conference funding "14 th Nordic Conference on Behavioral and Experimental Economics" (16,204.06€)
2018	Erich-Schneider-Award 2018: Awarded to outstanding dissertations in the field of economics by the directors of the Economics Department of the Kiel University.
2012-2013	Ph.D. Scholarship, Federal State Funding at Kiel University
2009	Horbach Price (Awarding the best term paper at the Chair of Public Economics, Social Policy and Health Economics, CAU Kiel)

ORGANISATION OF WORKSHOPS & CONFERENCES

Co-Organizer Summer School "Education, Preferences, and Economic Outcomes" and Conference "2nd Social and Biological Roots of Economics (SBREW)" July 2016, Kiel

Organizer of the 14th Nordic Conference on Behavioral and Experimental Economics, September 2019, Kiel

REFEREE SERVICE

Journal of Behavioral and Experimental Economics, Economics Bulletin, SN Business & Economics, African Development Review, Sustainability, Humanities and Social Sciences Communications, Spring Meeting of Young Economists 2018, 2019; Social Science

DEPARTMENT ACTIVITIES

2022-today	Postdoctoral Researchers' Spokesperson (representing Postdocs), Kiel Institute for the World Economy
2015	Appointments committee, Chair of Empirical Labour Economics & Spatial Econometrics, Christian-Albrechts-University Kiel

PUBLICATIONS IN PEER-REVIEWED JOURNALS

Detlefsen, L., Friedl, A., Lima de Miranda, K., Schmidt, U., & Sutter, M. (2024). Are economic preferences shaped by the family context? The impact of birth order and siblings' sex composition on economic preferences. Forthcoming *Journal of Risk and Uncertainty*

Schütt, C. A., Pipke, D., Detlefsen, L., & Grimalda, G. (2023). Does ethnic heterogeneity decrease workers' effort in the presence of income redistribution? An experimental analysis. *European Journal of Political Economy*, 79, 102440.

Detlefsen, L. (2012). Earnings Inequality - Does the Accounting Period Matter?" *Schmollers Jahrbuch: Journal of Applied Social Science Studies/Zeitschrift für Wirtschafts- und Sozialwissenschaften* 132.2, pp. 297-321.

WORKING PAPERS

Lima de Miranda, K., Detlefsen, L., & Schmidt, U. (2019). Can gender quotas prevent risky choice shifts? The effect of gender composition on group decisions under risk. Kiel Working Paper No. 2135 (accepted *Experimental Economics*)

Grimalda, G., Detlefsen, L., Paetzel, F. and Schütt, C. (2024) Preference for Redistribution: Does the Recipient's Residency Status, Education, and Volunteering Matter? Available at SSRN: <https://ssrn.com/abstract=4578532> or <http://dx.doi.org/10.2139/ssrn.4578532>

Detlefsen, L., Heidland, T. and Schneiderheinze, C. (2022) What Explains People's Migration Aspirations? Experimental Evidence from Sub-Saharan Africa , Available at SSRN: <https://ssrn.com/abstract=4238957> or <http://dx.doi.org/10.2139/ssrn.4238957>

Lima de Miranda, K, Detlefsen, L., & Stolpe, M. (2020). Overconfidence and hygiene non-compliance in hospitals, Kiel Working Paper No. 2156

WORK IN PROGRESS

Cognitive load, migration, and climate adaptation in Senegal [jointly with Bernd Beber, Cara Ebert, Sarah Frohnweiler, and Salar Jahedi]

(Pre-Analysis Plan: Beber, Bernd et al. 2023. "Cognitive load, migration, and climate adaptation in Senegal*." AEA RCT Registry. October 17. <https://doi.org/10.1257/rct.12252-1.0>)

The impact of family migration and family reunification of refugees and asylum seekers [jointly with Andreas Backhaus and Tobias Heidland]

Gender and migration decision-making [jointly with Finja Krüger]

Fundamental or contingent? Public preferences for international cooperation on irregular migration [jointly with Alina Vrânceanu and Martin Ruhs]

Public support for EU-Africa cooperation on irregular migration: Can policy conditionalities mitigate asymmetric (national) interests? [jointly with Martin Ruhs]

OTHER PUBLICATIONS

Detlefsen, L., & Khadjavi, M. (2018). Akzeptanz und Effektivität kognitiver und moralischer Nudges. Vierteljahreshefte zur Wirtschaftsforschung/Quarterly Journal of Economic Research, 87(1), 105-117.

Grimalda, G., Detlefsen, L., & Schütt, C. (2019) Improving Immigrants' Integration in Host Countries. T20 Policy Brief

Detlefsen, L., Backhaus, A., and Heidland, T. (2022) Reports on (1) The impact of family migration and family reunification of refugees and other migrants (2) Secondary movements within the European Union, ITFLOWS Deliverables 4.2

SCIENTIFIC CONFERENCES AND RESEARCH SEMINARS (*INVITED, 2016 & 2020 & 2021 PARENTAL LEAVE)

2024	International Meeting on Experimental and Behavioral Social Science (IMEBESS), Riga; Symposium on Economic Experiments in Developing Countries (SEEDC), Bergen; ECPR Joint Sessions of Workshops, Lüneburg; Fragile Lives /Leads Workshop, Berlin; 3rd Workshop on Immigration, Integration, and Attitudes, ZEW Mannheim
2023	Conference on Behavioural and Experimental Economics, Lund; International Meeting on Experimental and Behavioral Social Science (IMEBESS), Lisbon; Jahrestagung des Vereins für Socialpolitik, Regensburg, German Development Economics Conference, Dresden
2019	Annual Convention Allied Social Science Associations, Atlanta; Thurgau Experimental Economics Meeting 2019, Kreuzlingen; Applied Microeconomics Seminar*, University Cologne
2018	Thurgau Experimental Economics Meeting 2018, Kreuzlingen; Economic Science Association Conference, Berlin; Jahrestagung des Vereins für Socialpolitik, Freiburg; 13th Nordic Conference on Behavioural and Experimental Economics, Odense
2017	Seminar Choice Lab, NHH Bergen; 12th Nordic Conference on Behavioural and Experimental Economics, Göteborg; Behavioral Seminar, Kiel Institute for the World Economy
2016	21st Spring Meeting of Young Economists, Lisbon; International Meeting on Experimental and Behavioral Social Science, Rom; 30th Conference of the European Society for Population Economics, Berlin

2015	Behavioral Seminar, Kiel Institute for the World Economy; 25th Subjective Probability, Utility and Decision Making Conference (SPUDM), Budapest; The Social and Biological Roots of Cooperation and Risk Taking Workshop (SBRCR 2015), Kiel; Research Workshop and Summer School in Economics of Education and Self-regulation, Mainz
2014	Conference “Crises and the Distribution”, Berlin
2013	Brown-Bag Seminar, University Kiel
2012	9th Workshop of the Research Data Centre of the German Pension Insurance, Berlin
2011	8th Workshop of the Research Data Centre of the German Pension Insurance, Kiel

PUBLIC OUTREACH AND POLICY INTERACTIONS

06/2024	Leibniz im Bundestag (talks with members of the German Bundestag), Topic: Migration cooperation with African countries
11/2023	MEDAM Roundtable: Divergence or rapprochement? Assessing the role of public preferences in EU-Africa migration cooperation, Brüssel; Medam Policy Roundtable: Europe-Africa cooperation on migration: Understanding and bridging divergent attitudes and policy preferences, Rabat; DYNAMIG Stakeholder Workshop: Enhanced opportunities for regular labour migration to the EU: Influencing choices of potential migrants?
06/2023	DYNAMIG Stakeholder Workshops, Topics: The role of development cooperation in influencing migration decisions; Migration and border management approaches and their impact on migration decision making, Brüssel
09/2022	Medam Dissemination Workshop, Kampala, Uganda, Topic: Migration Decision Making: What Can Development and Migration Policies Achieve?
09/2021	Rent-a-Scientist, Lecture in 2 Schools in Schleswig-Holstein, Germany, Topic: Wie kann uns die Experimentalökonomie helfen, aktuelle Fragestellungen zu beantworten? Gezeigt an dem Thema Einstellung gegenüber Migrant*innen
09/2019	Ministry of the Interior, Rural Areas and Integration, Schleswig-Holstein, Presentation and Discussion, Topic: Redistribution in ethnically diverse Germany
12/2018	SPD-Ortsverein Kiel, Presentation and Discussion, Topic: Nudging
06/2018	Leibniz im Bundestag (talks with members of the German Bundestag), Topic: Gender Quotas

MEDIA COVERAGE

1. Die Welt (2018): “Allein im Jungs-Klub”
2. Spiegel Online (2017): „Frauen und Männer: Gemischte Teams fällen bessere Entscheidungen“

TEACHING EXPERIENCE

Teaching	<p>Bachelor level</p> <ul style="list-style-type: none">– Lecture “Wirtschaftsethik“ (SS 2021, 2022, ca. 100 students)– Tutorial “Einführung in die Volkswirtschaftslehre“ (WS 2011/12; WS 2012/13, 2014/15, 2015/16, ca. 30 students per course)– Tutorial “Mikroökonomie“ (SS 2015, ca. 30 students per course)– Tutorial “Finanzwissenschaft und Sozialpolitik“ (SS 2012, SS 2013, SS 2014, SS 2015, ca. 30 students per course) <p>Master level</p> <ul style="list-style-type: none">– Lecture “Experimental Economics“ (WS 2019/20, WS 2021/22, ca. 10 students)– Lecture “Advanced Topics in Applied Microeconomics“ (WS 2021/22, ca. 10 students)– Tutorial “Experimental Economics“ (WS 2021/22, ca.10 students per course)– Tutorial “Advanced Topics in Applied Microeconomics“ (WS 2021/22, ca. 10 students per course)– Tutorial “Public Economics“ (WS 2013/14, WS 2017/18, ca.20 students per course)– Tutorial “Risk and Uncertainty“ (SS 2015, SS 2016, ca. 50 students per course)
Co-Teaching	<p>Seminars in “Public Economics and Social Policy“ (Bachelor Level) and “Risk and Uncertainty“ (Master Level), Supervision of bachelor and master theses</p>

Kiel, 4th of October 2024

Lena Detlefsen