

CURRICULUM VITAE DR. LENA MAREIKE DETLEFSEN

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RESEARCH INTERESTS

Behavioral and Experimental Economics, Migration Economics

PROFESSIONAL EXPERIENCE (PARENTAL LEAVE IN 2016 / 2017, 2020 / 2021 (2 CHILDREN))

01/2023-today	Postdoctoral Researcher, Research Center “Poverty Reduction, Equity, and Development” and “Global Cooperation and Social Cohesion” Projects: How migration decisions are made: diverse aspirations, trajectories, and policy effects (DYNAMIG) & The Senegal Migration Panel: Understanding Mobility in a Climate-Stressed Population (SMP), Kiel Institute for World Economy
01/2020-today	Postdoctoral Researcher, Research Center “Poverty Reduction, Equity, and Development” and “Global Cooperation and Social Cohesion” Projects: Mercator Dialogue on Asylum and Migration (Medam) & IT Tools and Methods for Managing Migration Flows (ITFLOWS), Kiel Institute for World Economy
10/2021-07/2022	Interims Professor for Economics of Ethics, University of Kiel
07/2019 – 04/2020	Deputy Head of the Research Center “Social and Behavioral Approaches to Global Problems”, Kiel Institute for the World Economy
11/2018 – 01/2020	Postdoctoral Researcher, Research Center “Social and Behavioral Approaches to Global Problems”, Kiel Institute for World Economy
04/2017-10/2018	Junior Researcher, Kiel Institute for World Economy
07/2011-03/2018	Research Assistant, Chairs of Public Economics, Social Policy and Health Economics, Prof. Ulrich Schmidt, University of Kiel

EDUCATION

10/2011-10/2018	Doctoral Programme “Quantitative Economics” at CAU Kiel Dissertation Topic: Explaining inequality in economic outcomes: An empirical and experimental approach (“Summa cum laude”) Advisors: Prof. Dr. Dr. Ulrich Schmidt and Prof. Dennis J. Snower, Ph.D.
05/2017	Visiting researcher, Choice Lab, Nhh Norwegian School of Economics, Bergen
07/2011	Diploma in Quantitative Economics, CAU Kiel Thesis Title: Income Mobility -Does the Accounting Period Matter?
09/2007-06/2008	Studies (ERASMUS), University Lille 1
10/2005-07/2011	Studies in Quantitative Economics, CAU Kiel

RESEARCH GRANTS AND AWARDS

2023-2025	SMP- The Senegal Migration Panel: Understanding Mobility in a Climate-Stressed Population, Leibniz Collaborative Excellence, Role: Work package lead
2023-2025	DYNAMIG- How migration decisions are made: diverse aspirations, trajectories, and policy effects, Funding line: HORIZON-CL2-2022-TRANSFORMATIONS-01-04: Decision-making processes of (aspiring) migrants Role: Work package lead
2019	Conference funding “14 th Nordic Conference on Behavioral and Experimental Economics”, City of Kiel (4,600€) DFG- Conference funding “14 th Nordic Conference on Behavioral and Experimental Economics” (16,204.06€)
2018	Erich-Schneider-Award 2018: Awarded to outstanding dissertations in the field of economics by the directors of the Economics Department of the Kiel University.
2012-2013	Ph.D. Scholarship, Federal State Funding at Kiel University
2009	Horbach Price (Awarding the best term paper at the Chair of Public Economics, Social Policy and Health Economics, CAU Kiel)

ORGANISATION OF WORKSHOPS & CONFERENCES

Co-Organizer Summer School “Education, Preferences, and Economic Outcomes” and Conference “2nd Social and Biological Roots of Economics (SBREW)” July 2016, Kiel

Organizer of the 14th Nordic Conference on Behavioral and Experimental Economics, September 2019, Kiel

REFEREE SERVICE

Journal of Behavioral and Experimental Economics, Economics Bulletin, SN Business & Economics, African Development Review, Sustainability, Humanities and Social Sciences Communications, Spring Meeting of Young Economists 2018, 2019; Social Science

DEPARTMENT ACTIVITIES

2022-today	Postdoctoral Researchers' Spokesperson (representing postdocs) Kiel Institute for the World Economy
2015	Appointments committee, Chair of Empirical Labour Economics & Spatial Econometrics, Christian-Albrechts-University Kiel

PUBLICATIONS IN PEER-REVIEWED JOURNALS

Detlefsen, L. "Earnings Inequality - Does the Accounting Period Matter?" Schmollers Jahrbuch: Journal of Applied Social Science Studies/Zeitschrift für Wirtschafts- und Sozialwissenschaften 132.2 (2012): 297-321.

WORKING PAPERS

Detlefsen, L., Friedl, A., Lima de Miranda, K., Schmidt, U., & Sutter, M. (2018). Are economic preferences shaped by the family context? The impact of birth order and siblings' sex composition on economic preferences. IZA Discussion Paper No. 11949

Lima de Miranda, K., Detlefsen, L., & Schmidt, U. (2019). Can gender quotas prevent risky choice shifts? The effect of gender composition on group decisions under risk. Kiel Working Paper No. 2135

Lima de Miranda, K., Detlefsen, L., & Stolpe, M. (2020). Overconfidence and hygiene non-compliance in hospitals, Kiel Working Paper No. 2156

Detlefsen, L., Heidland, T., and Schneiderheinze, C. (2022). What explains people's migration aspirations? Experimental evidence from Sub-Saharan Africa, SSRN Working Paper

Schütt, C., Pipke, D., Detlefsen, L., and Grimalda, G. (2022). Does ethnic heterogeneity decrease workers' effort in the presence of income redistribution? An experimental analysis, Kiel Working Paper No. 2228

OTHER PUBLICATIONS

Detlefsen, L., & Khadjavi, M. (2018). Akzeptanz und Effektivität kognitiver und moralischer Nudges. Vierteljahreshefte zur Wirtschaftsforschung/Quarterly Journal of Economic Research, 87(1), 105-117.

Grimalda, G., Detlefsen, L., & Schütt, C. (2019) Improving Immigrants' Integration in Host Countries. T20 Policy Brief

Detlefsen, L., Backhaus, A., and Heidland, T. (2022) Reports on (1) The impact of family migration and family reunification of refugees and other migrants (2) Secondary movements within the European Union, ITFLOWS Deliverables 4.2

WORK IN PROGRESS

Schröder, Carsten and Detlefsen, Lena "Earnings Inequality and Sectoral Change: A Decomposition Exercise for Germany"

Detlefsen, Lena, Grimalda, Gianluca, Paetzel, Fabian and Schütt, Christoph "Preferences for redistribution, ethnic diversity, and discrimination"

Detlefsen, Lena, Backhaus, Andreas and Heidland, Tobias "The impact of family migration and family reunification of refugees and other migrants"

Detlefsen, Lena and Krüger, Finja "Gender and migration decision making"

Ruhs, Martin, Detlefsen, Lena and Vraneanu, Alina "European and African public attitudes toward policies aimed at reducing irregular migration"

SCIENTIFIC CONFERENCES AND RESEARCH SEMINARS (*INVITED, 2016/2017 &2020/2021 PARENTAL LEAVE)

2023	Research Seminar, Kiel Institute for the World Economy; German Development Economics Conference, Dresden
2019	Annual Convention Allied Social Science Associations, Atlanta; Thurgau Experimental Economics Meeting 2019, Kreuzlingen; Applied Microeconomics Seminar*, University Cologne
2018	Thurgau Experimental Economics Meeting 2018, Kreuzlingen; Economic Science Association Conference, Berlin; Jahrestagung des Vereins für Socialpolitik, Freiburg; 13th Nordic Conference on Behavioural and Experimental Economics, Odense
2017	Seminar Choice Lab, NHH Bergen; 12th Nordic Conference on Behavioural and Experimental Economics, Göteborg; Behavioral Seminar, Kiel Institute for the World Economy
2016	21st Spring Meeting of Young Economists, Lisbon; International Meeting on Experimental and Behavioral Social Science, Rom; 30th Conference of the European Society for Population Economics, Berlin
2015	Behavioral Seminar, Kiel Institute for the World Economy; 25th Subjective Probability, Utility and Decision Making Conference (SPUDM), Budapest; The Social and Biological Roots of Cooperation and Risk Taking Workshop (SBRCR 2015), Kiel; Research Workshop and Summer School in Economics of Education and Self-regulation, Mainz
2014	Conference "Crises and the Distribution", Berlin
2013	Brown-Bag Seminar, University Kiel
2012	9th Workshop of the Research Data Centre of the German Pension Insurance, Berlin
2011	8th Workshop of the Research Data Centre of the German Pension Insurance, Kiel

PUBLIC OUTREACH AND POLICY INTERACTIONS

09/2022	Medam Dissemination Workshop, Kampala, Uganda, Topic: Migration Decision Making: What Can Development and Migration Policies Achieve?,
09/2021	Rent-a-Scientist, Lecture in 2 Schools in Schleswig-Holstein, Germany, Topic: Wie kann uns die Experimentalökonomie helfen, aktuelle Fragestellungen zu beantworten? Gezeigt an dem Thema Einstellung gegenüber Migrant*innen
09/2019	Ministry of the Interior, Rural Areas and Integration, Schleswig-Holstein, Presentation and Discussion, Topic: Redistribution in ethnically diverse Germany
12/2018	SPD-Ortsverein Kiel, Presentation and Discussion, Topic: Nudging Leibniz im Bundestag (talks with members of the German Bundestag), Topic: Gender Quotas
06/2018	

MEDIA COVERAGE

1. Die Welt (2018): "Allein im Jungs-Klub"
2. Spiegel Online (2017): „Frauen und Männer: Gemischte Teams fällen bessere Entscheidungen“

TEACHING EXPERIENCE

Teaching	<p>Bachelor level</p> <ul style="list-style-type: none">– Lecture “Wirtschaftsethik” (SS 2021, 2022, ca. 100 students)– Tutorial “Einführung in die Volkswirtschaftslehre” (WS 2011/12; WS 2012/13, 2014/15, 2015/16, ca. 30 students per course)– Tutorial “Mikroökonomie” (SS 2015, ca. 30 students per course)– Tutorial “Finanzwissenschaft und Sozialpolitik” (SS 2012, SS 2013, SS 2014, SS 2015, ca. 30 students per course) <p>Master level</p> <ul style="list-style-type: none">– Lecture “Experimental Economics” (WS 2019/20, WS 2021/22, ca. 10 students)– Lecture “Advanced Topics in Applied Microeconomics” (WS 2021/22, ca. 10 students)– Tutorial “Experimental Economics” (WS 2021/22, ca. 10 students per course)– Tutorial “Advanced Topics in Applied Microeconomics” (WS 2021/22, ca. 10 students per course)– Tutorial “Public Economics” (WS 2013/14, WS 2017/18, ca. 20 students per course)– Tutorial “Risk and Uncertainty” (SS 2015, SS 2016, ca. 50 students per course)
Co-Teaching	Seminars in “Public Economics and Social Policy” (Bachelor Level) and “Risk and Uncertainty” (Master Level), Supervision of bachelor and master theses